

IJ Transport Forum 2007: The Americas 14-15 May – Boca Raton Resort & Club

Day One- Round Table Debate -Q&A

| | |
|--|--|
| Theme 1: Public Policy Outlook | |
| 09:00 | Welcome Address Marco Dell'Aquila Editor-in-Chief Infrastructure Journal |
| 09:15 | Sponsor's Remarks Graham Vinter & Anne Baldock Allen & Overy |
| 09:30 | Keynote Tyler Duvall Assistant Secretary US Policy USDOT |
| 10:15 | Morning Coffee |
| Theme 2: US Transport PPP's | |
| 11:00 | A Fledgling Market <ul style="list-style-type: none"> • Selling off the Family Silver • A Long Term investment? • The Rise of the Greenfield • Rethinking State Legislation • The role of the Private sector? • Public funds- A Sensitive Issue • Sharing the Spoils between Private and Public |
| Chair: Sally Stott | BES |
| Speakers: | |
| Phil Russell | TXDOT |
| Dave Horner | USDOT |
| Cheryl Jones | TIFIA |
| Ian McAvoy | SAMTRANS |
| Gene Branagan | FDOT |
| Mary Dowling | GDOT |
| TBC | SFBART |
| 12:45 | Networking Lunch |
| Theme 3: A Road Map for Success | |
| Round Table Debate- | |
| 15:00 | Heading in the Right Direction |

15:00 Heading in the Right Direction



Day Two- Speaker Panel – Q&A

| | |
|---|--|
| <ul style="list-style-type: none"> • Procurement Process • Unsolicited Bids • Pre-Development Agreements • Open Tender • Revenue Risk • Payment Mechanisms • Minimising Risk to Both Sides • Is a Standardized Market Inevitable? | |
| Moderator: Anne Baldock | Allen & Overy |
| Chairpersons- | |
| John McArthur | Billfinger Berger |
| Carlos Ugarte | Cintra |
| Conor Kelly | Depfa |
| Juan Santamaria | Dragados |
| Robert Prieto | Fluor |
| Michael Schneider | Infra-Consult |
| Mike Parker | Jeffrey Parker & Associates |
| Joseph Aiello | Meridiam |
| Richard Abadie | PwC |
| Alistair Sawers | RBC |
| 16:45 | Coffee Break |
| Theme 4: Reception Round Tables | |
| 18:30 | PPP In Review Reception Address |
| TBC-Ontario Renewal | |
| <ul style="list-style-type: none"> • Lessons Learned from the European and Canadian Markets • Current Market appetite for Transport PPP deals • Where to next? | |
| Christian Jokiel | |
| Scott Wilson | |
| <ul style="list-style-type: none"> • A European PPP perspective • Lessons gleaned from pass deals • Project Case Studies | |

20:00 Gala Dinner

| | |
|---|--|
| Theme 5: Emerging Markets | |
| 09:15 | Sponsor Remarks Nigel Purse General Manager BES |
| Theme 6: Sustained PPP Adoption | |
| 09:30 | Making the Most of the Market <ul style="list-style-type: none"> • Infrastructure Market Drivers • The Role of PPP Going Forward • Political Vision and Concerns • Public Perception • The Private Sector's Role? • The Future of PPP in Specific Regions |
| Chair: David Slade | Allen & Overy |
| Speakers- | |
| Cesar Zumaeta | President of the ProInversion Congress Committee |
| Antonio Silveira | Ministry of Finance, Brazil |
| Oscar de Buen | Department of Communications and Transport, Mexico |
| 10:45 | Afternoon Refreshments |
| Theme 7: The Latin American PPP Market | |
| 11:00 | PPP Practices and Benchmarks- <ul style="list-style-type: none"> • Which European Experiences are More Applicable to LatAm? • Chile : A Latin American PPP Model? • Key Principles and Practices • Common Features of PPP Deals in LatAm • PPP Applications Most Likely to Succeed • Is There a 'Perfect' Procurement Process? |
| Chair: Nuno Cardoso | BES |
| Speakers- | |
| Olivier Garnier | FSA |
| Francisco Ibanez | PWC |
| Willem Sutherland | ING Capital Markets |
| Andres Robollo | Asesores de Infraestructuras |
| 12:30 | Afternoon Coffee |

12:30 Afternoon Coffee



| | |
|--|--|
| Theme 8: An Investor's Market | |
| 12:45 | A Macroeconomic Perspective <ul style="list-style-type: none"> • Value for Money Analysis • What price Risk transfer? • Assumable Risks and Rewards for the Government and Concessionaire • High Interest Rates and Investor Appetite in Infra Assets • Is There a Role for Monolines? • Exchange Rate Bonus |
| Chair: Robert Kartheiser | Allen & Overy |
| Speakers- | |
| Pablo Garcia | Grupo Santander |
| Alberto Ramos Polo | XL Capital Assurance |
| Gersan R. Zurita | Fitch Ratings |
| Massami Uyeda | CCR |
| Roldan Trujillo | CIFI |
| 14:00 | Lunch |
| Testimonials | |
| <p><i>"I found the conference very enlightening and helpful. It provided an opportunity for me to discuss our programme with many of the European developers. These discussions allowed me to assess their capabilities, while at the same time marketing our programme. I hope that you will take an opportunity to bring a similar conference to the states."</i></p> <p>Phil Russell, TxDOT</p> <p><i>"The 2006 IJ Transport Forum was an exceptionally well organized conference that brought together key leaders in the transportation financing and construction sector to share ideas and perspectives, network and otherwise explore innovations in infrastructure. From a North American perspective, it was particularly beneficial to gain insight into the latest developments in European infrastructure projects and approaches and in turn to be able to share the market opportunities and unique approaches being developed in Ontario, Canada."</i></p> <p>David Caplan, Minister of Public Infrastructure Renewal, Province of Ontario, Canada</p> | |

David Caplan, Minister of Public Infrastructure Renewal, Province of Ontario, Canada